

## CUSTOMER USE CASE:

# GLOBAL LAW FIRM SIGNIFICANTLY STREAMLINES OPERATIONAL EFFICIENCIES WITH SASE SOLUTION

## Business Challenges

The company has more than 70 sites world-wide, each connected via a mix of VPLS and local internet circuits to its regional datacenters. The data centers are connected to the company's applications hosted in the Azure cloud via Microsoft's Azure ExpressRoute. For each branch office location, the WAN stack consists of switches, WAN routers, and firewalls. All traffic from branch locations is sent via the static layer 2 circuits to the data centers for inspection.

The company is looking to resolve the following pain points:

- 1) High monthly cost for network connectivity
- 2) Significant support and maintenance for an aging WAN stack and firewalls for all locations
- 3) Network routes are static and cannot be scaled dynamically
- 4) Security and monitoring concerns over an unconsolidated static local stack

## Globalgig Solution

Through a discovery process, Globalgig was able to propose a Palo Alto SASE/SD-WAN solution that delivers lower monthly network cost and streamlines the WAN stack to reducing support and maintenance.

### The solution includes:

- Decommissioning the existing expensive WAN and replace it with next-gen SASE/SD-WAN technology, reducing overall networking cost while retaining the high-availability level of performance.
- Globalgig deployed Palo Alto's Prisma SD-WAN platform with cloud-based firewall, reducing the WAN stack from five separate piece of equipment to two, lowering support and maintenance expenses.
- Greatly enhanced the scalability and management of the overall WAN by migrating from a static to a dynamic network infrastructure.
- The customer implemented Globalgig's solution in 9 locations in the U.S. and is rolling out the solution globally. For the initial locations, the monthly cost was reduced by 30%, while drastically improving network performance, security and user experience.

## Industry

**World-wide Legal**

## Company

This award-winning, global top 10 law practice provides legal services to an international client base which includes some of the world's largest multinationals. Shaping their advice to the unique circumstances and challenges of each client, the firm ensures the right people are in the right places to offer insight and certainty, from the day-to-day to the most complex, multijurisdictional matters.

The firm have practices in more than 30 countries globally, in 70+ offices, providing a full range of legal services for corporations and M&A to human capital and labor law, energy and infrastructure, dispute resolution and litigation, as well as real estate & construction. The firm also works with insurance partners, leading world- wide teams that advise insurance and reinsurance company clients on a full array of insurance matters.

Across all the legal practices and operations, the firm's focus is on an integrated model that delivers service excellence as guided by four core areas: client facing expertise, technology, service delivery and legal project management. Bringing leading best practices to these areas is a key value for clients.

Along with its global partners and clients, the firm is also focused on environmental sustainability and access to justice, setting corporate commitments for carbon footprint, renewable energy, community and pro bono work for equality.

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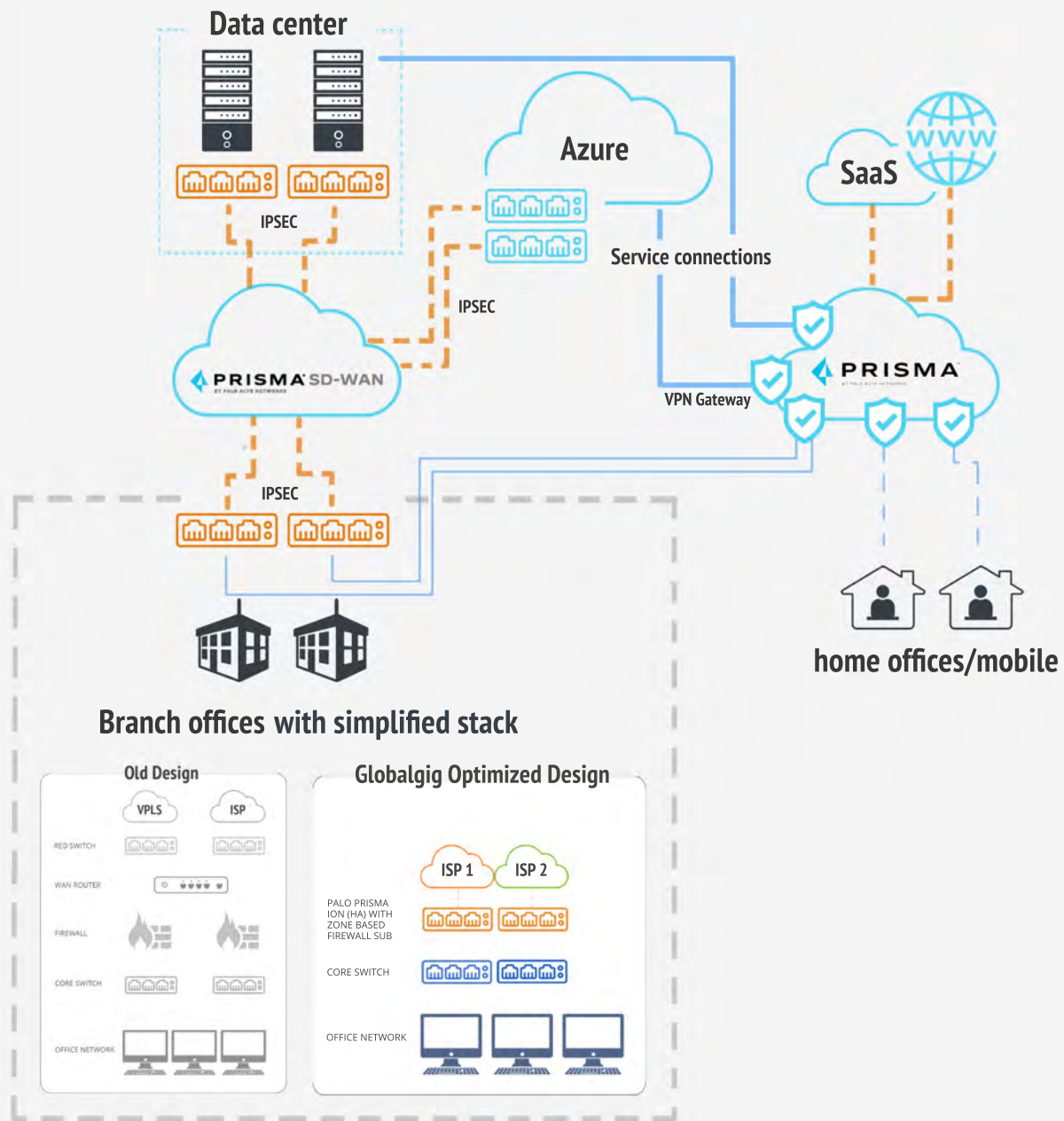
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## Globalgig Solution

By introducing the Prisma Access SD-WAN and cloud firewall, the customer eliminated the need for a high-maintenance WAN stack in each locations while achieving significant savings. The introduction of SASE/SD-WAN technology also increased security and flexibility of the entire WAN infrastructure.

### Graphical representation of the old static topology vs a new SASE topology



## About Globalgig

Globalgig orchestrates hyperconnectivity for global enterprise customers using managed communications solutions. Working with innovators to create solutions that deliver results, Globalgig gives businesses of all sizes seamless connectivity for offices and mobile employees world-wide, using technologies such as SD-WAN, wireless, UCaaS and managed network solutions.



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